

PRESS RELEASE



FOR IMMEDIATE RELEASE

Trilliant Teams with IBM on Enterprise Software for Smart Grid Solutions

Trilliant Delivers Smart Grid Technology on IBM WebSphere and Tivoli Software

Redwood City, California, August 24, 2009 – Trilliant Incorporated, a leader in delivering Smart Grid solutions that enhance energy efficiency, utility operations, and renewable resource integration, today announced it is integrating its technology with IBM WebSphere and Tivoli products to help utility companies more easily and securely expand their Smart Grid initiatives.

Under a new agreement, Trilliant will incorporate IBM's WebSphere® and Tivoli® products into Trilliant's UnitySuite™. Trilliant and IBM will also pursue joint solution architecture development and integrated solution offerings to the global utility market, as well as cooperate on industry standards development.

"IBM is delighted to add Trilliant to its extensive portfolio of Smart Grid solutions. By taking this step forward in our relationship and integrating their products and services, we can offer improved performance, security, and scalability to our utility customers worldwide," said Guido Bartels, General Manager of IBM's Global Energy & Utilities industry. "This combined offering sets a high standard for enterprise integration and management of advanced Smart Grid networks."

Trilliant will incorporate IBM's WebSphere application server capabilities to enhance the scalability, security, fault tolerance, and performance of Trilliant's core Smart Grid management software. Using WebSphere Enterprise Services Bus capabilities both simplifies and enhances the integration of Smart Grid network capabilities into utility enterprise grid networks, including pre-built adapters to over 100 different integration products and enterprise software systems, such as SAP. Utilizing true enterprise-grade tools brings drag-and-drop system integration to the Smart Grid, greatly simplifying the complex process of leveraging Smart Grid capabilities in the utility enterprise.

Additionally, the incorporation of Tivoli components into Trilliant's existing network management platform brings a whole new level of enterprise event management, real-time system visibility, enterprise dashboards, automatic diagnostics and notification to Trilliant's already strong operations platform. Running on industry-standard protocols and services, the system allows the creation of extensive enterprise management capabilities without advanced programming or customization.

"With the largest Smart Grid field deployment in the industry (over 1 million devices), Trilliant appreciates the need to use the best solutions available to solve the challenge of enterprise system deployment and integration," said Andy White, President and CEO of Trilliant Incorporated. "IBM's technology and enterprise system experience are unmatched in this area and we can think of no better partner with whom to work."

About Trilliant Incorporated

Trilliant Incorporated provides hardware, software and service solutions that deliver on the promise of Advanced Metering and Smart Grid to utilities and their customers including improved energy efficiency, grid reliability, lower operating cost, and integration of renewable energy resources. Since its original founding in 1985, Trilliant has been a leading innovator in the delivery and implementation of energy management systems, including advanced utility wireless data collection for residential and commercial customers, demand response, time-of-use billing, and critical peak pricing initiatives. Trilliant currently has more than 200 utility customers including Hydro One, the single-largest Smart Grid implementation in North America.

All brands and names mentioned herein are trademarks of their respective holders.

Trilliant Contact

Media:

Tim Smith

Element Public Relations

415.350.3019