

Trilliant Named a 2010 Global Cleantech 100 Company

Smart Grid Communications Leader Recognized for Second Straight Year

REDWOOD CITY, CA – October 13, 2010 – Trilliant Incorporated, a Smart Grid communications provider and leader in delivering solutions that enhance energy efficiency, utility operations, and renewable resource integration, today announced it has been named in the prestigious 2010 Global Cleantech 100, produced by the Cleantech Group, providers of leading global market research, events and advisory services for the cleantech industry. The list is produced as part of the Global Cleantech 100 program, run in collaboration with the Guardian News and Media and sponsored by Autodesk.

The Global Cleantech 100 is unique in as much as it highlights the most promising private clean technology companies from all around the world, those companies which are the most likely to make the most significant market impact over the next 5-10 years, in the eyes of the world's cleantech experts.

The answer is derived by the Cleantech Group, who draws on its own data and research, and combines it with the weighted qualitative judgments of both hundreds of cleantech industry insiders, and the viewpoints of a 60-strong, international expert panel. To qualify for the list, companies must be independent, for-profit, cleantech companies that are not listed on any major stock exchange.

Four thousand six hundred and fourteen nominations were received from 3,260 unique sources, giving a long list of 3,138 companies drawn from 50 countries. Of those, 218 companies were presented to the expert panel for final input. The end result was 100 companies from 14 countries.

The 60-strong expert panel is drawn from well-respected organisations in cleantech innovation from around the world, including leading investors such as Emerald Technology Ventures, Generation Investment Management, Kleiner Perkins Caulfield & Byers, New Enterprise Associates, SAM Private Equity, Sequoia Capital, and VantagePoint Venture Partners, and from a wide variety of corporations from many different industries, such as BASF, GE, Honeywell, IBM, Procter & Gamble, Siemens, and Veolia.

“The second Global Cleantech 100 shines a spotlight on which companies and which technology areas the global innovation community is currently most excited about, from a commercial standpoint,” said Richard Youngman, MD, Europe & VP, Global Research at Cleantech Group. “There have been significant changes since 2009: more Asian companies and less renewable energy generation companies attest to the growing diversification of cleantech innovation. Cleantech is a broader phenomenon than just clean energy. The wider issues of resource scarcity are starting to gain attention and traction.”

“The Global Cleantech 100 list represents the most rigorous, serious attempt made yet to provide a scorecard of the progress that is being made by cleantech companies. This year's expert panel involved a greater level of corporate participation than last year's, and we also saw an increased presence of companies from China in the Top 100 list – both trends that we at VantagePoint see as critical signs of the times,” commented Stephan Dolezalek, the CleanTech Group Leader at VantagePoint Point Venture Partners. VantagePoint, for the second year in a row, had more investee companies in the 100 than any other investor.

“This is the second year in a row that the Cleantech Group and the Guardian UK have recognized Trilliant for our technology, our customer implementations, and our impact within the Smart Grid market,” said Andy White, CEO and President of Trilliant. “We are honored for this distinction.”

The complete list of 100 companies is being unveiled today at Cleantech Forum New York, <http://events.cleantech.com/newyork/>. Some of the companies will be showcased in New York today, others at the Guardian's Cleantech Summit in London on 23 November 2010 (<http://www.guardian.co.uk/cleantechsummit>).

Commentary and insight on the 2010 Global Cleantech 100 is available via two publications: one is a report written by the Cleantech Group and sponsored by Autodesk, ***Global Cleantech 100: A Barometer of the Changing Face of Global Cleantech Innovation*** is available for download (<http://cleantech.com/GlobalCleantech100.cfm>). The second is a special newspaper supplement written by the Guardian, sponsored by Ernst & Young, and distributed with today's newspaper in the UK.

The full list of Global Cleantech 100 firms is available online, on the websites of the Cleantech Group (<http://cleantech.com/GlobalCleantech100.cfm>) and the Guardian (<http://www.guardian.co.uk/globalcleantech100>).

About the Cleantech Group, LLC

Cleantech Group, the leading global research and advisory firm focused on cleantech innovation, pioneered the clean technology category in 2002. Today, it helps its clients make critical business decisions by providing the latest market intelligence through subscription-based research, custom advisory services, and global networking events. The company's growing international client base includes global corporations, investors, entrepreneurs, governments, and service providers. The company also produces the premier Cleantech Forum® and Focus™ events worldwide, including upcoming events in Paris, New York, Chicago, and Los Angeles. Details are available at <http://www.cleantech.com>

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About the Guardian

The Guardian is one of the UK's leading daily titles, and the Guardian.co.uk website delivers its liberal journalism to a global audience. The Guardian's vision is to be the leader on sustainability within the media industry. Through its editorial coverage and business activities, the Guardian demonstrates to its readers, staff, advertisers, suppliers and its communities that Guardian News & Media is committed to enhancing society's ability to build a sustainable future.

About Autodesk

We are pleased to announce that our corporate partner Autodesk, Inc., a leader in 3D design, engineering and entertainment software, is the sponsor of the Global Cleantech 100. Customers across the manufacturing, architecture, building, construction, and media and entertainment industries – including the last 15 Academy Award winners for Best Visual Effects – use Autodesk software to design, visualize and simulate their ideas. Since its introduction of AutoCAD software in 1982, Autodesk continues to develop the broadest portfolio of state-of-the-

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art software for global markets. Through the Autodesk Clean Tech Partner Program, early-stage clean technology companies can apply to receive up to \$150,000* worth of software for only \$50. To learn more about the Autodesk Clean Tech Partner Program, please visit <http://autodesk.com/cleantech>.

*Value is based on up to five commercial licenses of each application

About Trilliant Incorporated

Trilliant Incorporated provides hardware, software and service solutions that deliver on the promise of Advanced Metering and Smart Grid to utilities and their customers including improved energy efficiency, grid reliability, lower operating cost, and integration of renewable energy resources. Since its original founding in 1985, Trilliant has been a leading innovator in the delivery and implementation of energy management systems, including advanced utility wireless data collection for residential and commercial customers, demand response, time-of-use billing, and critical peak pricing initiatives. Trilliant currently has more than 200 utility customers including Hydro One, the single-largest Smart Grid implementation in North America.

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