

## **Trilliant Wins Contract with Centrica's British Gas for Smart Communications Software System**

**Redwood City, CA – October 27, 2009** – Trilliant Incorporated, a leader in delivering Smart Grid solutions that enhance energy efficiency, utility operations and renewable resource integration, today announced that it is to provide communications headend software to British Gas as part of the first phase of the utility's smart metering activities.

British Gas, part of Centrica plc and the United Kingdom's leading energy and home services provider, will use UnitySuite™, Trilliant's enterprise communications management software, for smart electricity and gas meters, home energy displays, thermostats, and other energy management devices.

"We are proud to be selected by one of the largest utilities in the world," said Andy White, President and CEO of Trilliant. "This continues our market expansion in Europe and we look forward to expanding our role in the United Kingdom where the government plans to replace 47 million existing domestic gas and electricity meters with smart meters by 2020."

"Europe will be one of the fastest-growing Smart Grid markets over the next several years," according to Clint Wheelock, Managing Director at Pike Research. "The competitive landscape for Smart Grid technology providers in Europe is still very fluid, so this win represents an important early foothold in the region for Trilliant."

As the smart device and communications landscape evolves, UnitySuite has the capacity to provide a platform that is flexible and scalable and which can support a wide variety of devices and networks simultaneously.

Trilliant expects to start the deployment for British Gas in December 2009.

### **About Trilliant Incorporated**

Trilliant Incorporated provides hardware, software and service solutions that deliver on the promise of Advanced Metering and Smart Grid to utilities and their customers including improved energy efficiency, grid reliability, lower operating cost, and integration of renewable energy resources. Since its original founding in 1985, Trilliant has been a leading innovator in the delivery and implementation of energy management systems, including advanced utility wireless data collection for residential and commercial customers, demand response, time-of-use billing, and critical peak pricing initiatives. Trilliant currently has more than 200 utility customers including Hydro One, the single-largest Smart Grid implementation in North America. For more information please visit <http://www.trilliantinc.com>.

### **Trilliant Contact**

Media:

Tim Smith

Element Public Relations

415.350.3019

[tsmith@elementpr.com](mailto:tsmith@elementpr.com)