

## Trilliant Wins New Contract with Centrica's British Gas for Smart Grid Communications Infrastructure

*Trilliant to provide complete communications solution for European Smart Grid deployment*

**REDWOOD CITY, CA – November 18, 2010** – Trilliant Incorporated, a [Smart Grid communications](#) provider and leader in delivering solutions that enhance energy efficiency, utility operations, and renewable resource integration, today announced that it has been selected by British Gas to provide the communications equipment for their Smart Meter deployment. The initial roll out to support over 1,000,000 of British Gas' nearly 16 million customer accounts will be completed in 2012 and make Trilliant one of the largest providers of public wireless network meter communications solutions world-wide.

[British Gas](#), part of [Centrica plc](#), is the United Kingdom's leading energy and home services provider. The utility has previously deployed Trilliant's UnitySuite™ Head-End Software as the enterprise system to manage all smart energy devices, and now has selected Trilliant to provide the communications equipment to connect smart electric meters, gas meters, in-home smart energy devices, and other future home energy devices such as solar, wind, and electric vehicle chargers.

"Trilliant's smart metering communications product and expertise already forms an invaluable part of British Gas' smart meter ecosystem," said Petter Allison, British Gas Director of Smart Metering. "We are pleased that Trilliant is able to help us further develop and improve our smart meter deployment plans."

"Trilliant is excited to deepen our relationship with British Gas," said Andy White, President and CEO of Trilliant. "We look forward to playing an even more central role in the rapidly accelerating UK smart metering programme by providing an end-to-end, open standard, multi-network communications solution that is compatible with emerging UK smart meter regulations."

The U.K. Department for Energy and Climate Change has set the target of having smart meters in every home by 2020 or sooner. This amounts to roughly 47 million meters at 26 million locations. Smart meters combined with a Smart Grid provides transparency into energy consumption for both utilities and consumers, helping people reduce their energy bills, reducing utility operational expenditures, all while also reducing carbon emissions nationwide.

### About Trilliant Incorporated

Trilliant Incorporated provides hardware, software and service solutions that deliver on the promise of Advanced Metering and Smart Grid to utilities and their customers including improved energy efficiency, grid reliability, lower operating cost, and integration of renewable energy resources. Since its original founding in 1985, Trilliant has been a leading innovator in the delivery and implementation of energy management systems, including advanced utility wireless data collection for residential and commercial customers, demand response, time-of-use billing, and critical peak pricing initiatives. Trilliant currently has more than 200 utility customers including Centrica, Iberdrola USA, and Hydro One.

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